

Job Information Form

Job Opportunity:	Operations Manager
Business Name:	Alexanders Farming Genetics Ltd
Region:	Matamata, Waikato
Reports to:	Craig Alexander - Owner
Business Summary:	<p>Alexander Farming Genetics Ltd is a high-performing, family-owned farming business operating across four properties: three in Matamata, central Waikato (512ha, 180ha and 60ha) and one 540ha property near Dannevirke, within the main service area of the Tararua District.</p> <p>The business operates a diversified mixed-enterprise model, comprising an intensive commercial sheep and cattle breeding and finishing programme, alongside a recorded stud of Facial Eczema Tolerant Romney ewes. With the recent integration of the 180ha block, the business will winter approximately 10,000 stock units at an average stocking rate of 14 SU/ha.</p> <p>The newly acquired 180ha block is currently under development and will primarily support drystock and arable farming operations.</p> <p>Alexander Farming Genetics Ltd has recently undertaken a strategic restructuring to support growth and ensure long-term sustainability. A newly established Board, led by an independent Chair, provides governance oversight. Craig Alexander has taken the role of Business Manager, reporting directly to the Chair.</p> <p>This highly organised operation now has a robust governance and management structure in place, designed to protect the owners' long-term vision while enhancing transparency, succession planning, and economies of scale.</p>
Position Overview:	<p>Reporting directly to the Business Manager, the Operations Manager will be responsible for the management of both the Scottdale and Headland blocks. This role oversees all day-to-day operations — from livestock and pasture management through to staff leadership and asset oversight — ensuring business plans and performance targets are achieved or exceeded.</p> <p>This is a highly intensive farming operation performing within the top 10% of the industry. As such, the Business Manager is committed to</p>



supporting the successful appointee with a comprehensive induction programme and ongoing guidance to ensure long-term success in the role.

This is a hands-on leadership position with key areas of responsibility including:

Farm Operations

- Pasture and feed management
- Livestock management and animal health
- Staff supervision and development
- Farm and asset maintenance

Financial Management

- Budget oversight and cost control
- Monitoring operational expenditure

Compliance

- Ensuring adherence to regulatory, environmental, and health & safety requirements

Business Monitoring and Reporting

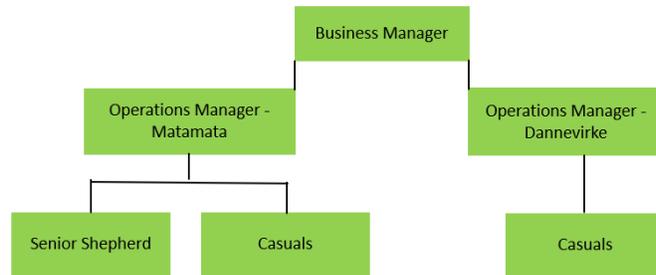
- Preparation of monthly reports to the Business Manager, detailing (but not limited to):
- Feed and production performance
- Animal husbandry outcomes
- Staff management
- Compliance
- Asset management

A comprehensive position description, including the full list of responsibilities, will be provided to shortlisted applicants.

Skills, Experience, and Attributes Required:

- Relevant experience in an operational management role within a farming business.
- Proven feed budgeting; grazing management planning; and daily operational planning skills.
- Analytical, budgeting, and financial literacy skills.
- Strong communication skills, motivated, organised with great time management skills.
- Able to lead by example and develop positive working relationships.
- High standard of work, flexibility, and ability.
- Full Class 1 NZ Driver Licence.
- Computer literacy, including familiarity with the Internet and Microsoft Office Word, Outlook, Excel and PowerPoint applications.
- Well organised and 'hands on' involvement with the business.



Staff Structure:

Career Opportunities & Benefits:

- Opportunity to work within an inclusive farming environment, where there is the chance to further your skills and progress your knowledge.
- The Owner's provide an excellent work culture and value their people.
- A modern farming operation with a close relationship with their agents and processors.
- Location/type of farm e.g. flat or hillsc
- A highly intensive farming business operating in the top 10%.
- Modern technologies and systems within the business.
- Excellent central Waikato location for partners off-farm work opportunities.
- Support family involvement on-farm during weekends e.g. helping with stock shifts – whilst keeping safe.

Partner Work Opportunities:

There may be casual stock work and general work available depending on skill set. Th farm is based in a very central location within the wider Waikato area, resulting in numerous off farm employment opportunities.

Lifestyle Information
Accommodation Options:

Three bedroom near new home on Headland block and a two bedroom cottage on the main farm.

Farm Location & Community Information:

The farm is very centrally located within the Waikato region with many amenities within an easy 2-hour drive. The properties are 15 minutes from Matamata, 20 minutes from Cambridge, less than 40 minutes from Hamilton, 1 hour from Tauranga and 1 hour 20 minutes from Taupo.

Schooling:

Hinuera Primary School is the local country school, there is a school bus at the gate. There are also other primary schools available in Matamata with bus available that will also take students to both High School and Intermediate Schools in Matamata. There are also other private schooling options.



Farm Information

Farm Area (total/effective):	<p>512ha on the home block. 60ha finishing block at Pencarrow, between Cambridge and Hamilton (Craig to oversee this block). During the winter the business leases 70ha cropping land in Matamata to carry 1800 replacement ewe hoggets. 180ha Headland block. The business also has an arrangement with Wilcox to graze lambs between crops, behind 3 wires, on approximately 10 additional blocks. This requires 2 day shifts. 540ha property in Dannevirke – there is some integration between this and the home blocks.</p>
Contour:	<p>Easy, rolling hill country, with flats on the finishing and lease block. The new 180ha block is rolling to flatter contour.</p>
Soil Type:	<p>Mairoa Ash.</p>
Rainfall:	<p>1200ml annually.</p>
Subdivision/Fences:	<p>The fences are mainly conventional with some electrics; there will be some R&M fencing required on the main farm. Development is still occurring on the Headland block.</p>
Woolshed & Other Buildings:	<p>Top of the range facilities on the home block including a 4-stand woolshed with covered yards and a set of Farmquip steel cattle yards that provides excellent working conditions. Te Pari cattle yards completed on the Headland block.</p>
Weeds:	<p>Reasonably clean farm with some thistle spraying required.</p>
Water:	<p>Reticulated water and natural water.</p>
Machinery:	<p>Tractors and bikes.</p>
Tracks:	<p>The home farm is well tracked with a laneway through the property from the main woolshed to the back of the farm.</p>

Farm Policy & Systems

Production System	<p>Intensive sheep and cattle breeding and finishing operation.</p>
Stock Policy – Breeds/Number:	<p>Romney Sheep 3800 MA commercial ewes (including the new block). 450 FE tolerant high-performance stud recorded ewes. Replacement ewe and ram lambs kept, rest are finished and sold.</p>



With the stud, 120 rams are sold each year, along with 1800 2 tooth ewes.

The lambing percentage has been consistently over 150% for the past 10 years. This year 170% ewes to the ram and lambs docked was achieved.

Angus Cattle

120 MA Angus cows.

30 R2 Heifers

Replacement heifers are kept; the rest are finished and sold.

Maternal/Terminal Policy:

Maternal Ram – Romney.

Terminal ram - Poll Dorset.

Cattle – Angus.

Sheep – Mating/
Lambing/Weaning Dates:

Terminal Ram out - 1st March.

Commercial Ram - 20th March.

Stud Ram out - 3rd April.

Lambing – early August – Commercial.

Lambing - mid August – Stud.

Weaning – start early December.

Cows – Mating/
Calving/Weaning Dates:

Bull out – 1st December.

Bull out Heifers - 1st November.

Calving – Heifer August.

Calving – Cows September.

Wean – Heifers late February.

Wean - Cows end of March.

Animal Health Practices:

Best practice at all times. The Romney Stud is Facial Eczema tolerant, and they have been performing extremely well to date with excellent results given the lambing percentage.

Cropping Policy:

40ha of summer crop and 20ha of Maize on Headland block.



Photos



New Woolshed and Covered Yards



Map

